

About MityBilt

EDUCATIONAL FURNITURE MANUFACTURER

MITYBILT

Made In North America | Limited Lifetime Warranty | Greenguard Gold

MityBilt Products Inc.

MityBilt is an established business with over 30 years of manufacturing experience, and is known as a company that is dedicated to both its current and future clients. Our aim is to provide the highest quality customer service exceeding the industry demands. MityBilt's steady growth over the past years has come with a reputation of a high quality innovative product, a hardworking team and customer satisfaction.

We deal in educational settings; including not only schools, but also libraries, colleges, halls, sports facilities and other areas that call for 'heavy-duty' furniture. Our experienced sales staff will work closely with you ensuring that you receive the most appropriate furniture for your environment. Through long term relationships with our clients, we have a clear understanding of your expectations and requests.

Conveniently located in the center

- This allows us to economically drop-ship product.
- Freight-included pricing can be customized to your preferred location.
- All border processing is managed by MityBilt to keep you focused on what you do best... selling!
- All duties and tariffs are included in the freight quote so there are no surprise charges.





MityBilt

Designed and Made in North America

Keeping it local.
Supporting North American jobs.

MityBilt is proudly Canadian owned and operated, and based in Stonewall, Manitoba. With the wealth and quality of resources available in Canada, it has enabled us to manufacture products that are made up entirely of Canadian raw materials.

As a responsible manufacturer we take great care in designing and developing products that will work well for you, and not only look great but work and function with you in mind. Our extensive in-house capability allows us to quickly adapt to the ever changing demands of the market while reducing your lead times and maintaining full quality control.



Why buy North American?

ECONOMY

When we buy North American, we immediately impact our economy in many positive ways. Every dollar spent has a ripple affect far further than the business we purchased from. You are securing jobs, helping create new ones and allowing businesses to support local charities.

HEALTH & SAFETY

When we buy North American, we know that the products have met this country's health and safety standards. Manufacturing in North America is highly regulated. Those safety measures sometimes mean an increase in the retail prices but it's a small price for peace of mind!

ENVIRONMENT

When we buy North American, we reduce our carbon footprint as these products are made closer to home and require much less transportation.

LABOUR STANDARDS

When we buy North American, we can rest assured that the people who make the products are treated fairly, working in safe and sanitary conditions.

COMMUNITY

When we buy North American, we are contributing to the enrichment of our communities. It systematically makes us a part of something greater than ourselves and our immediate needs.

PATRIOTISM

Love of Country shouldn't stop at flying our flag or wearing red, white and blue! We have every reason to be proud of our country, including the vast range of products made here. We see 'Made in North America' as a badge of honor; one we're proud of contributing to.

MityBilt Standards

SUPERIOR TABLE EDGE TREATMENT

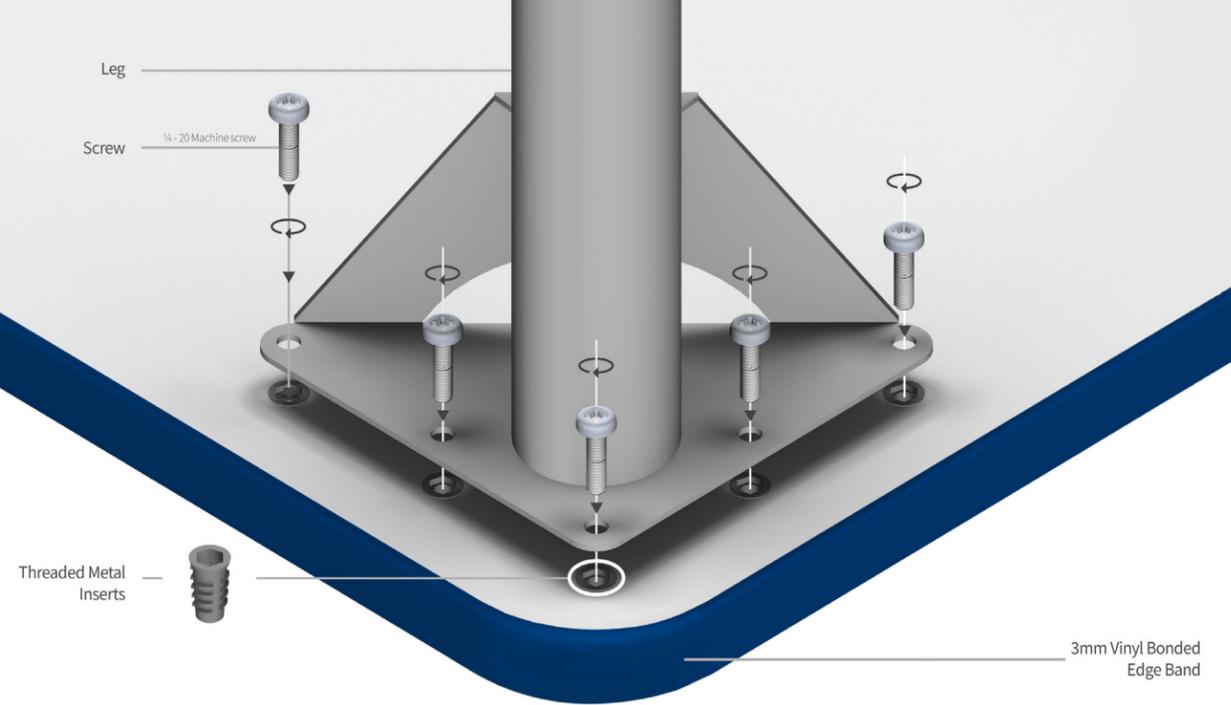
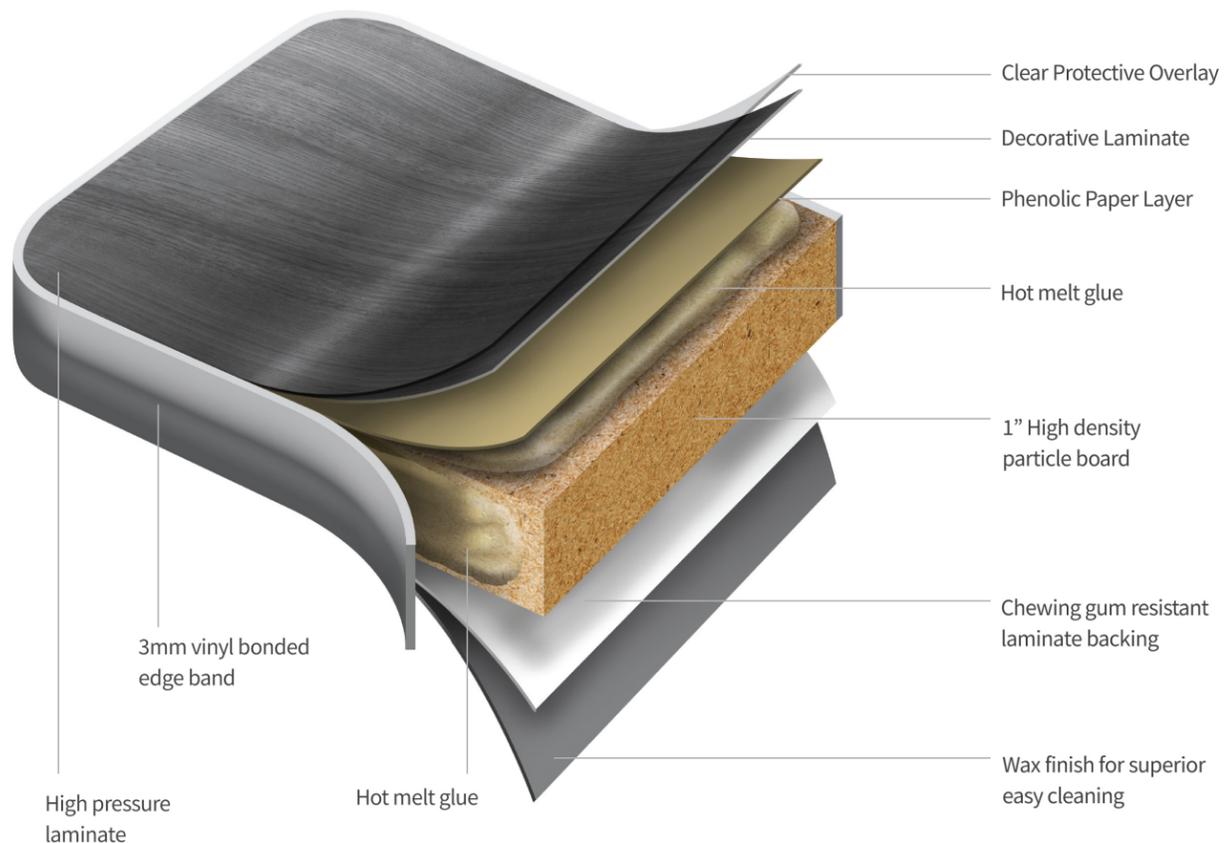
MityBilt includes a premium 3mm vinyl bonded edge-band on all tables and desks. This edge is bonded under high pressure, heat and glue and is a superior seal against the table core minimizing germs and increasing longevity. The 3mm vinyl bonded edge-band adds significant strength to the top and far exceeds the common T-mold edge that is easily removed by zealous students! The 3mm vinyl bonded edge also has a greater radius than T-mold edging making it more comfortable to work at and safer in high traffic areas.

3mm vinyl bonded edge-band is specified in healthcare environments for its security and cleanliness. Typically this edge type is an upgrade; however, at MityBilt we've made it our standard.

CHEWING GUM RESISTANT BACKING

After consulting with educators and maintenance staff, we kept hearing the same complaints about furniture. The number 1 complaint was the awful chore of attempting to remove chewing gum from underneath tables and desks. MityBilt listened and responded by introducing a Chewing Gum Resistant backing.

A chewing gum resistant material was added to the underside of all tables and desks. This specially formulated backer doesn't allow the gum to adhere to the surface making cleaning tables a breeze and increasing school hygiene!



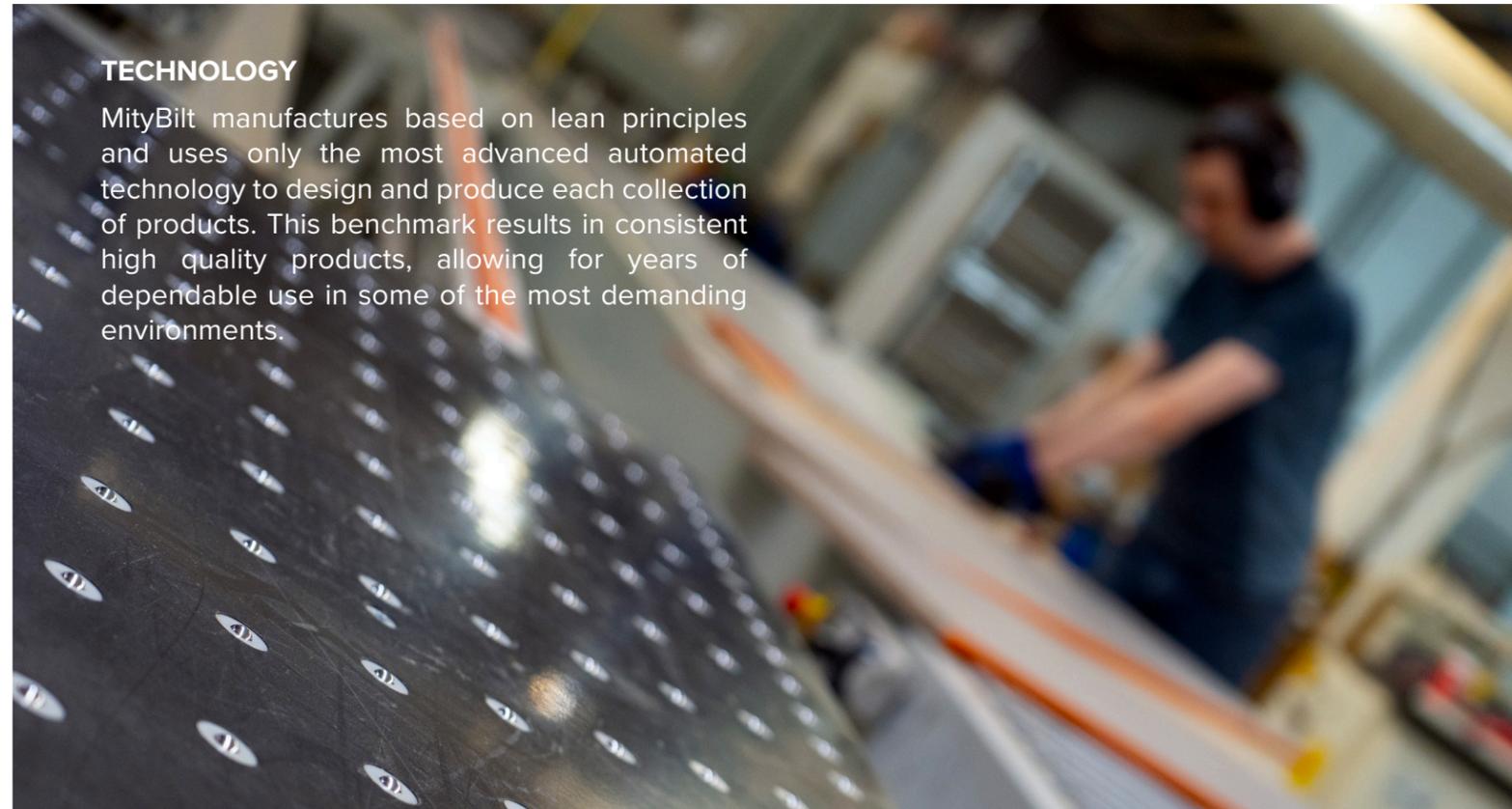
METAL-TO-METAL FIXTURES

Located in a drilled hole, the external threaded protrusions of the D-nut lock into the wood, preventing it from either turning or pulling out. The threaded metal insert adds great strength and security and is a permanent fixture in the table top. It allows the table leg to be attached

with machine screws which can be inserted and removed multiple times without losing the integrity of the fixing or weakening the wooden table top. This table leg fixing method also allows for quicker table assembly.

TECHNOLOGY

MityBilt manufactures based on lean principles and uses only the most advanced automated technology to design and produce each collection of products. This benchmark results in consistent high quality products, allowing for years of dependable use in some of the most demanding environments.



PRODUCT TESTING

MityBilt has confidence that every product it manufactures will perform beyond the demands of real world situations. An in-house test facility subjects our tables, chairs and components to extreme forces for hours on end to make certain our products will exceed your expectations. Many tests are carried out on our products during both development and production. Any proposed changes to the product or to the production method is reviewed by MityBilt to decide whether additional risk assessment testing is required. MityBilt uses a third-party accredited test laboratory to perform certain complex testing and to keep up to date with current test requirements and legislation. MityBilt structural table testing exceeds the demands of ANSI-BIFMA and CGSB.



Greenguard Gold Certified

At MityBilt we think twice about what we do and how we do it. While our aim is to become your preferred table provider, we don't want to sacrifice the environment to achieve this. We take the responsible view that it's on all of us to play our part in conserving the Earth's resources and to prevent damage to the environment around us.

Using material from Eco-sustainable sources, including a guaranteed recycled content, green guard laminates, low formaldehyde emission core materials, water based adhesives and paint finishes containing no Volatile Organic Compounds (VOCs), all reduce the Carbon Footprint of our products. Unavoidable manufacturing waste is recycled wherever possible.

Effective care for the environment involves working with others; it needs everyone to aim for the same goal. We want to work with you and your clients to provide responsible solutions for their furniture needs, and to minimize the impact on the environment. The MityBilt environmental policy proves itself in three key areas:

- Sourcing environmental preferable materials
- Eco-friendly manufacturing practices
- Recycling of waste material



All MityBilt tables and desks conform with the most stringent indoor air quality standards by exceeding the obligations of Green Guard Gold Environmental Requirements.

Visit www.mitybilt.com/environment

Culture

The corporate culture at MityBilt can be described as transparent, innovative and caring. Transparency is highly important for the co-founders, not only towards our customers but for our team members as well. MityBilt has always fostered an open door atmosphere for managers to be accessible to all team members and to help create an open flow

of communication. MityBilt strives to hire team members who not only align with our values and goals, but add value and diversity to our organization. Visit www.mitybilt.com/team to connect with some of the members you are likely to hear from.

MityBilt.com platform

Built from the ground up, around our valued dealers.

The mitybilt.com platform allows you to configure your furniture just the way you want it. We know there's a lot of options to choose from including, colour, height, size and many accessories, so we've made it as easy as possible for you to quote quickly and efficiently.

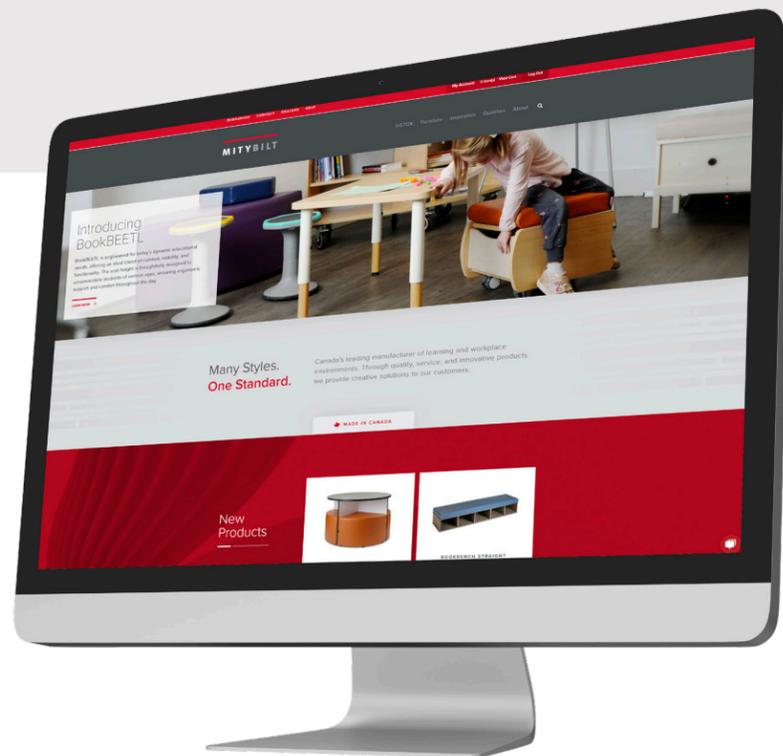
Simply register for a dealer account at mitybilt.com/register. Once we've verified your information, you will receive an email with your username and a link to generate a password. Once your logged in, you will get access to:

- Dealer specific pricing
- Net or List pricing – whichever you prefer
- Freight included pricing if applicable
- Custom dealer branded webpages that you can offer your school boards to streamline their ordering process and help their schools standardize on certain products and colour schemes
- Download catalogues, hi-res images, CAD blocks, specification sheets and sell sheets

As a dealer, you can also sign up your clients to the MityBilt.com platform. Don't worry, all pricing is hidden for end users; however, they are able to configure products and submit them for quote which the website sends directly to your sales team. When an end user logs in, your corporate branding is displayed in the header to keep your name in front of your clients at all times.



Scan with mobile device to register now!



Design Support

Each MityBilt dealer has a dedicated account manager. This account manager will meet your team personally throughout the year and always be available to respond to your questions or concerns and provide support. While all pricing for standard products is available online, our sales team is ready to respond with quotes where required.

Space planning and renderings are offered as a complimentary service to all dealers. From 2D line drawings to full colour 3D floor plans, our full time planning specialists are only an email away.

While many meetings are carried out using video conferencing, the MityBilt sales team is always on the move assisting dealers with presentations to either new clients or to win over large projects. Contact your account manager to arrange one of these visits.

MityBilt also offers a tour of the manufacturing facility followed by a Product Knowledge class. This in-depth class covers all the technical aspects of each product and how to sell MityBilt to separate yourself from the competition.



Leading in Educational Design

MityBilt has been at the forefront of educational shape tables for many years. In the late 90's the MityBilt "Guided Reading Table" was a best seller as MityBilt was the first North American manufacturer to introduce it in a range of different sizes and exciting colours. These tables are now known as the C-Shape, Kidney and Horseshoe shape. Then in the early 2000's MityBilt introduced a range of collaborative shape tables known as the "Conekt Linx"

range. These 5 distinct shapes can be configured with themselves or with each other to create endless opportunities. These table shapes are now a common product among North American manufacturers however it was MityBilt that originally designed and introduced these iconic shapes into the market encouraging student collaboration and idea sharing.



 **Limited Lifetime Warranty**

MityBilt is known for best-in-class educational furniture and has built a reputation of engineered products that exceed consumer expectations for quality and durability. For your peace of mind, MityBilt offers a limited lifetime warranty on all products.

 **Made in Canada**

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 **Greenguard Gold Certified**

All MityBilt tables and desks conform with the most stringent indoor air quality standards by exceeding the GreenGuard Gold environmental requirements.